

November 8, 1994

Tommy Sharp, Jr.
Therma-Cote, Inc.
2652 North Peachtree Road
Chamblee, GA 30341

Dear Tommy,

The thin layer of ceramic insulation you applied to the 200 plus degrees steam pipe on our washing system is performing amazingly well. I couldn't believe that I could place my bare hand on it without injury.

I'm sure that we have many uses for your ceramic insulation for employee safety and energy conservation. I would like to schedule an appointment to discuss other insulation applications in our plant.

Mickey Fulcher

Mickey Fulcher

Maintenance Supervisor

Production